



Executive search specialists use Databarracks for IaaS

Vadarmoss is an executive recruitment firm specialising in headhunting senior level Sales/Sales Management, Operational Management and Human Resource professionals across the ICT, Financial Services, Outsourcing and Consulting sectors.

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The Challenge

Gary Williams, Operations Director at Vadarmoss and responsible for IT, explains what led them to consider hosting their infrastructure in the cloud:

“I was getting daily calls from consultants about systems being slow or an application that had frozen, which was taking up my time as well as our consultants.

“The remote performance of our software applications, which we accessed through a VPN client, was also very slow and some wouldn’t work at all, while others were prone to crashing individuals’ computers.

“As some of our consultants regularly work from home, gaining remote access to the office from any machine through the cloud was a great attraction,” reveals Williams. “Plus we’ve experienced times when consultants have been unable to get to the office, for example due to heavy snow last winter, as well as power outages which cut through our systems - if we had been hosted in the cloud, we could have worked easily from home or gone to an internet café.

“So when one of our servers was coming up for renewal and we were faced with the cost of a new server, which we would also have to support and manage, moving to the cloud was a no brainer,” says Williams.

Vadarmoss made enquiries with four different hosting providers and Williams reveals why they chose Databarracks: “The fact that we’d already been using Databarracks for backup for over a year helped because they proved to be an organisation we could trust and offered great customer service,” says Williams. “But out of the four companies I requested information from, Databarracks were the only ones who came to meet me face-to-face to discuss our requirements.”

“The key drivers for the project were improving reliability, performance and remote access,” says Oscar Arean, Technical Operations Manager at Databarracks. “These are exactly the major improvements that cloud computing offers.”

The Solution

Databarracks ran a proof-of-concept period, smoothing out connection issues and teething problems before setting a switchover point for Friday evening. By Monday morning, all of the users were working from the new cloud servers.

Vadarmoss's dedicated CRM system - Adapt, all their MS Office applications, file shares and internal resources are now all hosted on Databarracks' IaaS platform.

"This kind of reliability and redundancy is often out of reach for the budgets of most businesses, but with Infrastructure as a Service it's available for everyone," says Arean. "Whether you need a single SQL server for instance, or like Vadarmoss, want to move all IT systems to the cloud, enterprise standard infrastructure is an option for a company of any size."



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Gary Williams, Operations Director, Vadarmoss

The Benefits

"We've had very positive feedback from users. The whole system is a lot more stable," says Williams. "From our consultants' perspective the general performance of software applications is much better and faster.

"There is certainly a lot less downtime and I no longer have to deal with daily calls about systems being slow or applications crashing.

"Remote access is vastly improved which is a big relief," adds Williams. "We're based in central London which makes us vulnerable to demonstrations and tube strikes and the closer we get to the Olympics with the travel chaos that is expected to ensue; having the ability to work seamlessly from any location gives us great peace of mind.

"Being hosted in the cloud has also given us greater flexibility," reveals Williams. "We've now got increased processing power available on demand and it would be no real headache if we doubled the number of employees over the next year.

"Personally, having our infrastructure in the cloud has taken away a lot of stress and time," adds Williams.

"The service that we provide to candidates and clients is a big differentiator so not being able to communicate would have a big effect on our brand," continues Williams. "Being hosted in the cloud provides us with complete access to our systems under any circumstances whilst at the same time it has improved resilience and performance."



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Databarracks provide the most secure and supported cloud services in the UK. In 2003, we launched one of the world's first true managed backup services to bring indestructible resilience to mission critical data. Since then we've developed a suite of services built with superior technology, support and security at their core. Today, we deliver Infrastructure as a Service, Disaster Recovery as a Service and Backup as a Service from some of the most secure data centres in the world, 30 metres below ground in ex-military nuclear bunkers. We back this up with unbeatable support from our team of handpicked experts. There's no such thing as 'above and beyond' for our engineers because they only work to one standard: to keep your systems running perfectly. Databarracks is certified by the Cloud Industry Forum, ISO 27001 certified for Information Security and has been selected as a provider to the G-Cloud framework.

